

# SUZHOU FENGBEI BIOTECH PRESENTATION



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# 公司介绍/ABOUT US

v WHAT WE'RE PRODUCING?

FERTILIZER ADDITIVES

PESTICIDE ADDITIVES

v WHAT WE'RE DOING?

**R&D: 3-5 NEW APPLICAITONS ANNUALLY** 

PRODUCTION

CONSULTANCY

**TECH SUPPORT** 

HELPING OUR CLIENTS TO IMPROVE QUALITY AND REDUCE COST



# 社会责任/SOCIAL RESPONSIBILITY

Collectively and individually, our employees volunteer, spending their time and talent to build sustainable communities and helping someone who need.





✤ We're sponsoring 10 students in ZJG annually

Picking and selling peaches for farmers.





✤ Volunteers clean the public park on weekends



### FB-01 FERTILIZER ANTICAKING AGENT (OIL)

Code	Appearance (25℃)	Melting point (℃)	Density (g/cm3)	Applications
FB-011	Brown to Yellow Paste	58-75	0.80-0.85	Nitro based fertilizer by rotary granulation or Tower granulation
FB-012	Yellowish Brown Paste	55-75	0.80-0.85	Urea based fertilizer, Ammonia fertilizers by rotary granulation; High N and high P fertilizers
FB-013	Brown Liquid	10-20	0.85-0.95	Chlorine based fertilizers, Sulfur based fertilizer by tower granulation
FB-014	Yellowish Brown Paste	58-75	0.85-0.95	High Potash fertilizer

Packing and Storage:

In steel drums 180kg net weight , or carton box 25kg net weight.

Store in ventilated and dry warehouse, Keep away from heat and fire.







### **OUR SUPERIORITIES**

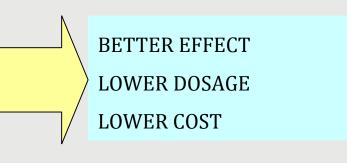
\* Well targeted; .

Better effect than common application

\* Superior film-forming properties;

20% higher, <u>lower dosage</u> is needed.

- Higher film-forming stability 12months
- ◆ High temperature resistance
   Composition keep stable even at 120 °C.



### **CREAT EXTRA VALUE FOR CLIENTS**



### FB-02 FERTILIZER ANTICAKING AGENT (POWDER)

Code	Appearance	Mesh	Moisture (%)	Applications
FB-021	Gray to yellow powder	>400	≤3	Only Nitro based fertilizers by rotary granulation or tower granulation
FB-022	Gray to gray white powder	250-400	≤3	Urea based fertilizer, Chlorine based, Ammonia fertilizers, and Sulfur based fertilziers by rotary granulation;
FB-023	Gray white to white powder	250-400	≤3	Chlorine based fertilizers, Sulfur based fertilizer by tower granulation
FB-024	Gray white to white powder	250-400	≤3	High Potash NPK

Remarks: color can make upon clients requirements.

Storage and Package:

In PP bag, 25kg net weight

Store in ventilated and dry warehouse,

away from moisture.





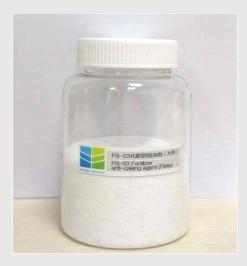
### FB-03 FERTILIZER ANTICAKING (FLAKE)

Code	Appearance	Odor	Density	PH
FB-03	Yellow to pale yellow Flakes or granule	no peculiar smell	0.7-0.9g/cm3	6~8

Storage and Package:

In PP bag, 25kg net weight

Store in ventilated and dry warehouse, away from moisture.





### WATER SOLUBLE ANTICAKING AGENT

Code	Appearance (25°C)	<b>Melting point</b> (°C)	Density (g/cm3)
FB-W01	Brown to Yellow Liquid	15	0.80-1.0
FB-W02	Gray white to yellow white powder	/	1.0-1.1

Packing and Storage:

In steel drums 180kg net weight, or carton box
25kg net weight

Store in ventilated and dry warehouse, Keep away from heat and fire







### FB-04 SINGLE FERTILIZER ANTICAKING AGENT

Code	Appearance	Density	Application
FB-041	white to yellow Liquid	0.90-1.10 g/cm3	Potash fertilizer (MOP, NOP),
FB-042	Pale yellow Liquid	0.90-1.10 g/cm3	Ammonium Chloride (AC,),
FB-043	Brown Liquid	0.90-1.10 g/cm3	Ammonium Chloride (AC,), Calcium Phosphate
FB-044	Yelloish White Paste	0.80-0.90 g/cm3	Urea

Storage and Package:
In drums, 200kg each net
Store in ventilated and dry warehouse,
Keep away from heat and fire



### FB-05 INTERIOR ADDITIVE

Code	Appearance	Density	Application
FB-051	Gray white to yellow brown powde	0.80-1.10 g/cm3	interior additive for anticaking
FB-052	Gray white to yellow powder	0.80-1.10 g/cm3	granule strength improvment agent
FB-053	Gray white to white powder	1.0-1.20 g/cm3	viscosity improvment agent

Storage and Package:

In PP bag, 25kg net weight

Store in ventilated and dry warehouse, away from moisture.





### FB-06 POLYMER COATING AGENT

FB-06 is new type polymer coating agent, developed by Suzhou Fengbei independently, suitable for coating of compound fertilizer. We can produce black, yellow, green, blue, red, and a variety of colors upon clients' samples , which can perfectly match the color of the compound fertilizer it self, We're the first choise of our clients, With bright color, high recognition, long durability.

Ø LIQUID; Ø COLORS UPON CLIENTS' NEED



### FB-07 FERTILIZER COATING & ANTICAKING AGENT



### FB-0711SHINY BLACK

ØFor organic fertilizer (Humic Acid)

ØAnticaking agent

ØDedusting agent

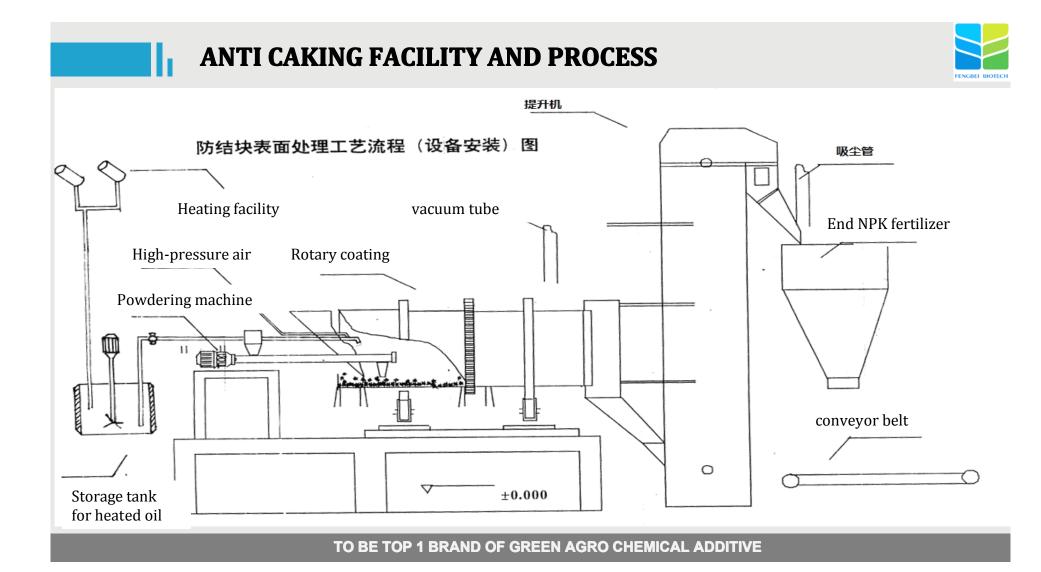
ØImprove the appearance and lustre

Code	Appearance	Odor	PH
FB-071	Black paste to solid	no peculiar smell	6~8

Packing and Storage:

In steel drums 180kg net weight,

Store in ventilated and dry warehouse, Keep away from heat and fire





# 技术支持/TECH SUPPORT



we can provide our clients a series of testings and simulation experiments with well equipped R&D centre and well educated professional R&D staff,

Simulation experiments will help our clients find the best solution.

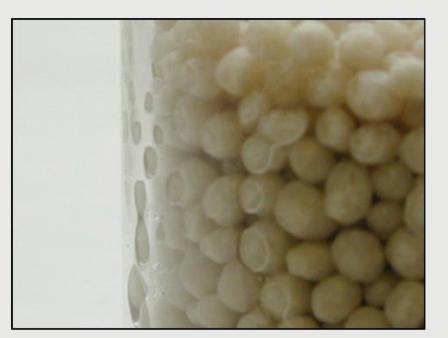


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# 技术支持/TECH SUPPORT

### B. MOISTURE ABSORPTION EXPERIMENT





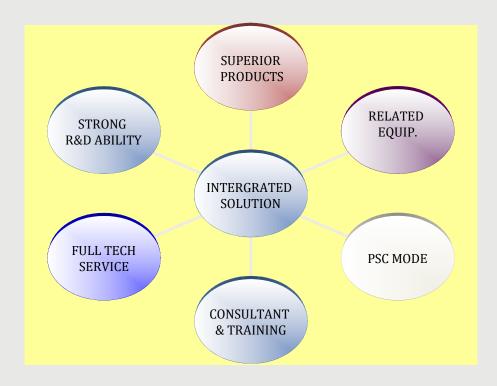




# ↓ 技术支持/ TECH SUPPORT

D . Testing of Water Soluble

# 整体解决方案/SOLUTIONS



Our integrated solution not only provides
 product, auxiliary equipment, but also
 provides value-added service support.
 Suzhou Fengbei focuses on providing our
 clients the best effect of products and
 services at economic cost.
 We're dedicated to become your reliable
 business partner, bring our partner
 maximize performance, manufacturing
 efficiency and sustainability.



# 解决方案/SOLUTIONS

### SERVICE PROCESS

#### **EXPLORATION**

♦ VISIT CUSTOMERS:

Visit Our clients on site, communicate with production and supply chain and find the needs.

♦ STUDY & EXPLORE:

Study the customer' products to explore the problems and find the solution proposal.

♦ OFFER:

Offer the solution proposal.

#### DELIVERY

◆ LAB TEST:

Matching the agents and fertilizer under proper conditions. improve effect and cost.

◆ PLANT TRIAL:

Set up data base. Recommend solution proposal

#### **EXECUTION**

◆ CONSULTANT AND SERVICE:

We provide our clients consultation, selecting the right agents to match, provide relevant equipment . quality control, surpervion, information platform and supporting service to meet different customers' needs.

◆ MOBILIZED RESOURCES:

Share technical department and expert team resources with customers.











### CONTACT US

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# THANK YOU